

Hanspal joins the EABC fraternity.

Hanspal is an expertise in export of quality corrugated carton boxes manufactured to customer specifications & sizes. The company has 2 semi-automatic corrugation lines and one fully automatic board making plant with modern machinery which includes fully automatic 4 colour printer & fully automatic printer slotter & slitting machine. company based in Arusha and supplying the whole Kilimanjaro region, Hanspal was established in 2003 by K.S. Hanspaul and became a sister company of Dharam Singh Hanspaul and Sons Limited,

How did Hanspal know about EABC.

Through one of the many networking meetings in Arusha, the Executive Director of EABC made a presentation on EABC's role in the EAC Integration process.

The executive Director of EABC during one of the Rotarian meetings was invited to make a presentation on the Role of EABC in the EAC integration, Mr. Satbir .S. Hanspaul who is the Managing Director of Hanspal whose consignment of paper sourced from Chandaria had been held at Namanga border (Tanzania and Kenya) due to the refusal of the certificate of origin issued by Kenya Revenue Authority by Tanzania Revenue Authority, after listening to the EABC presentation, was quick to grab this opportunity and talked to Executive Director about his case. In addition, Hanspal had been subjected to import duty of 25% on fluting paper which is a raw material sourced from chandaria industries in Kenya due to the fact that Tanzania Revenue Authority does not recognize the Rules of Origin Certificate issued by Kenya Revenue Authority.

This being a policy issue and part of the EABC mandate the Executive Director EABC together with Membership Manager assisted Hanspal by collecting all the documentary evidence and wrote a letter to EAC Secretary General Dr. Amb Richard Sezibera with a copy to all the regional Revenue Commissioner Generals, requesting acceptance of the certificate of Rules of origin from Kenya Revenue Authority and release of the goods.

Within limited time all the Hanspal issues were resolved and business was back to normal for hanspal. EABC was able to welcome Hanspal to the EABC family.

This is a notice to all EABC members, once a consignment has certificate of origin is not supposed to be held at any border. The consignment has to proceed and then a query is raised by the importing Partner State to the issuing competent authority in the exporting Partner State. Therefore all members of EABC please don't hesitate to approach EABC for any trading constraint you are facing a solution will be obtained as soon as possible.

For those who are not yet members EABC welcomes provides a regional platform through which the business community can present their concerns at the EAC policy level, with the overall aim of creating a more conducive business environment. EABC also works towards promoting private sector's regional & global competitiveness in trade and investment through

addressing challenges experienced by EABC members at organizational and firm level and through provision of tailored market intelligence. So don't be left behind join EABC and enjoy smooth running of your business with in the EAC region.