



## ADVERTISEMENT

### CONSULTANCY TO UNDERTAKE BAROMETER ON EAST AFRICAN TRADE IN SERVICES

#### Summary of Assignment:

Nature of assignment	Short term
Location	Will vary depending on the respondents
Timeframe	35 working days
Reporting	To Executive Director/CEO
Date of Advertisement	25 <sup>th</sup> January 2022

#### BACKGROUND

The “Support to East African Market-Driven and People-Centred Integration” programme (SEAMPEC) supports an East African Community (EAC) integration process that focuses on the needs of the private sector as well as on social aspects. It is steered by the EAC Secretariat and implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) on behalf of the German Federal Ministry for Economic Cooperation and Development (BMZ). SEAMPEC works to improve framework conditions for economic growth in the EAC, e.g. by removing identified trade barriers or assisting the business sector in developing policy recommendations. Furthermore, the programme assists several economic sectors in implementing regional agreements and improving framework conditions for increasing value-addition.

The East African Business Council (EABC) is the apex advocacy body of Private Sector Associations and Corporates from the 6 East African Community (EAC) Partner States (Burundi, Kenya, Rwanda, South Sudan, Tanzania, and Uganda). It was established in 1997 to foster the interest of the private sector interests in the EAC integration process. EABC’s vision is borderless East Africa for business and investment with a primary mission of promoting sustainable private sector-driven growth. EABC has Observer Status at the EAC level which offers an authentic avenue for advocating for private sector interests in the EAC integration agenda with a view of promoting a conducive business environment in the region.

#### OBJECTIVES

1. The overall objective of the assignment is to develop a Barometer on East African Trade in Services on selected services sectors (Financial, Tourism, ICT, Transport and Professional Services)
- . The specific objectives include:

- Undertake a snapshot of the performance of trade in services in EAC including relevant indicators;
- Update and summarize findings from regulatory audits that have been conducted, including the status and review of the removal of Trade in Services barriers and restrictions;
- Collect, catalogue, and present graphically, information from the respective sectors and Partner States on key advancements and progress demonstrated at national and regional level in Trade in services
- Conduct stakeholder interviews during key workshops, or over various platforms including virtual platforms, and populate and finalize a trade in services perception survey in the selected sectors.
- Qualify the economic cost of Trade in services barriers and restrictions in the selected sectors in the EAC region.
- Provide analysis and comparison of the existing EAC Partner States' Schedule of the Commitments on Trade in Services and Improved Partner States' Schedule of the Commitments;  
Carry out a comparative analysis of Trade in Services commitments in the EAC and other RECs in the selected sectors for the AfCFTA.
- Prepare a matrix of actionable policy recommendations and strategic measures the EAC Partner States should adopt to remove identified restrictive in trade in services

## **SCOPE OF THE ASSIGNMENT AND DUTIES**

In order to achieve the desired objectives of the consultancy, the technical proposal should detail how the consultancy will be conducted. The technical proposal should also contain a work plan which explains how the assignment will be undertaken in line with the timeframe. Finally, the technical proposal will include a methodology that meets both the scope of work and deliverables described in the Terms of Reference (ToR). The main tasks of the Consultant are not limited to:

1. Develop a methodology of conducting East African Trade in Services Barometer on selected services sectors (Financial, Tourism, ICT, Transport and Professional Services)
2. Collect and present data (quantitative and qualitative) on performance, trends, views and confidence of EAC Trade in Services,
3. Review and summarize Non-Conforming Measures (NCMs) for the liberalised services in EAC
4. Analyze the current Partner States' Schedule of the Commitments on Trade in Services and Revised Partner States' Schedule of the Commitments;
5. Develop EABC Policy brief on the removal of restrives on trade in services;
6. Present report of the Barometer on Trade in Services in EAC;
7. Facilitate regional webinar on East African Trade in Services by presenting the final report of the barometer to the regional stakeholders.

## **DELIVERABLES**

The consultant, considering the terms of reference, is expected to deliver the following:

- **Inception report** which among other things will contain the detailed work plan for carrying out the scope of work, proposed methodology and research design survey instruments for the barometer;
- **Draft report** of East African Trade in Services Barometer on selected services sectors (Financial, Transport and Professional Services)**Final report** that includes, final findings of East African Trade in Services Barometer and recommendations. The report will cover the Consultant's final findings, after feedback from EABC & GIZ Secretariat and other key stakeholders
- **Policy brief** containing a summary and relevant annexes of findings, facts and figures in East African Trade in Services Barometer on selected sectors: (Financial, Transport, Tourism, ICT and Professional Services) and key recommendations.
- Consolidated contact list of interviewees

## PLACEMENT AND TIMELINE OF ASSIGNMENT

### 1. Place of and timeline of assignment

The assignment will be mainly carried out physically and virtually. This will also include desk review and other forms of consultations.

The assignment will be for the duration of up to 3 months between **February to April 2022** and will be for up to **35 Consultancy days**.

## REPORTING

Inception and final reports, including all final work and deliverables, are to be sent to the Executive Director of EABC Secretariat. Steering and coordination will be done together with the EABC & GIZ Team in charge of the assignment.

## QUALIFICATIONS/COMPETENCIES

A suitable candidate should hold the following qualifications and key competencies:

- a) **Academic qualifications:** A Masters degree or postgraduate qualification in any of the following fields: Economics, Business Administration, law or any other relevant field is required.
- b) **Work Experience:** A minimum of ten (7) years' demonstrable experience in conducting research /survey on business/trade-related field, an understanding of business & investment across EAC region
- c) **Proven track-record** in related assignments at the national or regional level
- d) **Communication and Networking:** Must be able to identify key stakeholders; seek their views, correctly interpret their messages and respond appropriately
- e) **Knowledge of EAC Integration, international trade and EAC economies is a must**
- f) **Languages:** Fluency in oral and written English is required as it is the main EAC working language. Good working knowledge of French and Kiswahili will be an advantage.

- g) Experience working with organizations such as EABC, and other regional or international organizations.
- h) Good working experience in the EAC region.
- i) **Additional Skills:** Excellent computer skills (Microsoft Office (Word, PowerPoint, and Excel), Email, analytical tools/software for data analysis, experience in working with internet searches, online databases, and data retrieval) are required.
- j) **Nationality:** The position is only open to Nationals of any of the EAC Partner States, Burundi, Kenya, Rwanda, Tanzania, Uganda and South Sudan.

## 1.0 MODE OF PAYMENT

Time	Amount to be paid
Upon submission of the inception report	20% of the total amount
Upon submission of the draft report	35% of the total amount
Upon approval of the final report and conducting regional Webinar	45% of the total amount

## 2.0 THE APPLICATION PROCESS:

Send technical and financial proposals to [procurement@eabc-online.com](mailto:procurement@eabc-online.com) clearly marked “**Consultancy to Undertake East African Trade in Services Barometer**”. The proposal should include the current curriculum vitae, proposed methodology, work plan and a financial proposal. Applications close on 15th February 2022 at (5.00 p.m.).

*EABC is an equal opportunity employer thus recruitment is on merit and with no regard to one’s age, colour, gender, marital status, disability or impairment, race or creed. Canvassing shall lead to automatic disqualification.*

*Environmental aspects will be taken into consideration.*

**END**